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[Edmunds \(company\)](#) - [Wikipedia](#)

Buy Strategies for Smart Car Buyers (Edmunds.com Car Buying Guide Strategies for Smart Shoppers) by Edmunds com, Reed, Philip, Reed, Phillip (ISBN: 9780877596905) from Amazon's Book Store. Everyday low prices and free delivery on eligible orders.

This book outlines proven buying scenarios, clearly explaining the consumer's course of action in simple terms. The complex and sometimes frightening process of car buying is demystified in a comprehensive guide that covers: - How to choose the right car - New/used car-buying strategies - Getting a used car bargain - Avoiding the pitfalls of leasing - How to shop for insurance In addition, Strategies for Smart Car Buyers includes several appendices and a variety of new material to complete the buyer's research process, including: - The acclaimed investigative series, "Confessions of a Car Salesman," relating insider secrets in an entertaining account of two car dealerships - Monthly payment charts and monthly leasing payments - Expanded financing section detailing crucial contract dos and don'ts - Additional commentary throughout text from undercover car salesman Chandler Phillips - More in-depth information on trade-ins and lease-end strategies - Edmunds' latest consumer tool: "Smart Car Buyer" - Bonus section: "Verbal Self Defense" avoiding sales language pitches and traps - New section: "Safely Navigating eBay Auctions"

For more than 38 years, millions of consumers have turned to Edmunds' buyer's guides for their shopping needs. This format makes it easy for consumers to get the advice and information they need to purchase their next new vehicle. Readers benefit from features such as: - Comprehensive vehicle reviews - Easy-to-use charts that rate competitive vehicles in popular market segments - Expanded in-depth advice on buying and leasing - Editors' and consumers' ratings - High-quality photography - Editors' Most Wanted picks in 29 vehicle categories In addition to these features, vehicle shoppers can benefit from the best that they've come to expect from the Edmunds name: - In-depth articles on all-new vehicles - Crash test ratings from the National Highway Traffic Safety Administration and the Insurance Institute for Highway Safety - Warranty information - Previews of future vehicles not yet for sale

Offers standard prices for cars, pickups, sport utilities, and vans, as well as detailed model histories, certified used vehicle information, and buying advice.

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New Cars & Trucks Prices & Reviews For more than 36 years, millions of consumers have turned to Edmunds' price guides for their car shopping needs. Edmunds' New Cars & Trucks guides include up-to-date dealer invoice and MSRP pricing for all new vehicles, reviews on more than 230 models and buying advice to help you make informed decisions on your new car or truck purchase.

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The consumer guide to shopping for and purchasing new cars and trucks features MSRP & dealer invoice prices, specifications, information on standard and optional equipment, reviews for every make and model, buying and leasing advice, and much more. Original.

A Trusted Source since 1966 For 36 years, millions of consumers have turned to Edmunds' price guides for their shopping needs. Inside the Edmunds' New Cars & Trucks Buyer's Guide, you'll find pricing information, vehicle reviews on more than 230 models and in-depth buying advice. Edmunds' Used Cars & Trucks Buyer's Guide has dealer trade-in, dealer retail and private party prices for vehicles sold in the last 10 years. A Buyer's Guide for today's smart car buyer. Edmunds' Used Cars & Trucks Buyer's Guide provides used vehicle shoppers with accurate pricing information, in-depth buying and selling advice, information on certified used vehicles and comprehensive photography. Edmunds.com is the Internet's pioneer and leader in providing free, unbiased automotive information, tools and services for consumers. Visit us on-line where you'll find: • Edmunds.com True Market Value® (TMV®)—“What others are paying” for the car you want. • Comprehensive research information, including the most current incentives and rebates, a huge database of car reviews and consumer advice tips and powerful tools for analyzing competing models side by side. • Convenient on-line buying options that help you locate the car you want at the price you want to pay.

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