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Getting Started In Computer Consulting

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Getting Started in Computer Consulting, written by Peter Meyer, can help you answer these questions and make your new career a successful one. The book does not provide step-by-step instructions for incorporating, accounting, or the myriad of other details required for running a business.

~~Getting Started in Computer Consulting | Linux Journal~~

Getting Started in Computer Consulting
From start-up costs to contract negotiation, from taxes to pricing and marketing, you get concise, straightforward advice and guidance on all the critical issues involved.

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~~How to Start a Computer Consulting Business~~

From start-up costs to contract negotiation, from taxes to pricing and marketing, you get concise, straightforward advice and guidance on all the critical issues involved. And throughout the text you'll find candid accounts from seasoned computer consultants who share invaluable insights into all aspects of the business.

~~Getting Started in Computer Consulting: Meyer, Peter ...~~

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Start Consulting Making the decision to start a freelancing career is a big step, but it doesn't have to be difficult. These startup resources will help put you on the right track.

~~Starting a Consulting or Freelance Career~~

In fact, I told him, Weiss has just released a revised edition of the classic Getting Started in Consulting, a book he originally wrote in 2000.

~~How To Get Started In Consulting— Forbes~~

Consulting is a great and quick way to get started. There's no inventory needed. There's no special title or education you need (unless you're giving out certain types of medical or financial info). There's no barrier to getting started. But the biggest problem people have with starting as a consultant is FINDING THE

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DAMN CLIENTS!!

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Getting Started in Consulting offers a blueprint for people who want to take control of their future, be their own boss, and start their own consultancy. For almost two decades, Alan Weiss's Getting Started in Consulting has been the indispensable resource for anyone who wants to take the plunge and start a new consulting business. The book is filled with expert advice and the nuts-and-bolts basics about financing your enterprise, marketing your services, writing persuasive proposals ...

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A new revision of the successful guidebook for novice consultants Getting

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Started in Consulting, Second Edition provides practical solutions and proven strategies for launching a consulting business. Readers will learn how low overhead and a high degree of organization can translate into a six-figure income working from a home office.

~~Getting Started in Consulting by Alan Weiss~~

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