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Sales People #48: They seek to be #1 in their sector and their industry not for ego but knowing it will result in more sales! I wrote in my New York Times Best Selling Book *If You're Not First, You're Last* about the importance of being the #1 in your industry.

If You're Not First, You're Last - Grant Cardone - 10X

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If You're Not First, You're Last is a challenge in *The Dust*. The objective is to race around the speedway and jump off the ramp at the end in 18 seconds or less. Strategy. Starting from the gate past the Catch-a-ride in the Hodunks' territory, the Runner must follow the track straight, heading around the first turn, then go

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If You ' re Not First, You ' re Last. While Ricky Bobby may have been a bit of a competitive extremist, the title of this article isn ' t far off from the truth in the fight for business survival and longevity. Quite simply, for you and your business to attain and sustain long term greatness, you ' re going to need to identify something you ' re great at, and then push the envelop to become even better.

If You ' re Not First, You ' re Last – 62 Tidbits

"If you ain't first you're last" The same applies when it

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comes to mobile rankings (and CTR) <http://www.seoclarity.net/events/clarity-14/speakers/ryan-heuser/>

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