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The Reputation Game - UK

Through pioneering research and interviews with a host of major figures ranging from Jay Z and LinkedIn co-founder Reid Hoffman to Bernie Madoff and Booker Prize-winner Hilary Mantel, the authors reveal the key mechanisms that make and remake our reputations, providing the essential guide to the most important game in business and in life

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The Reputation Game: The Art of Changing How People See

You by David Waller and Rupert Younger; Oneworld, October

2017. "We are all playing the reputation game," according to

authors David Waller and Rupert Younger, the latter Director of the Oxford University Centre for Corporate Reputation, which he founded in 2008.

The Reputation Game - University of Oxford

The Art of Changing How People See You. Based on scholarly

research and fascinating case studies. Reputation is applicable to

everyone. Interviewees include Hilary Mantel, Jay-Z, Simon

Cowell, Bernie Madoff & Dennis Kozlowski. We are all playing the

Reputation Game, whether we know it or not. Understanding how

you get the reputation you want, and how you avoid the reputations that you don't, has never been more important.

The Reputation Game - DAVID WALLER

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Abstract. It's a game you're already playing, whether you like it or not.

The reputation game: the art of changing how people see you

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The Reputation Game. The Art of Changing How People See You. It's a game you're already playing, whether you like it or not. You can choose to ignore it and remain at the mercy of what others say about you, or you can take the time to learn how it works.

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